

We and third parties such as our customers, partners, and service providers use cookies and similar technologies ("cookies") to provide and secure our Services, to understand and improve their performance, and to serve relevant ads (including job ads) on and off LinkedIn. For more information, see our [Cookie Policy](#).

Select **Accept cookies** to consent to this use or **Manage preferences** to make your cookie choices. You can change your cookie choices and withdraw your consent in your settings at any time.

[Manage preferences](#)

[Accept cookies](#)



Gregory Odia DipFA



## Gregory Odia DipFA

Business Development Manager at Macfarlane Wealth Partners

London, England, United Kingdom · 500+ connections

[Join to Connect](#)



**St. James's Place Wealth Management**



**Middlesex University**

## About

Introducing Greg Odia - A competent Business Development / Sales professional, transitioning into the financial services industry as a whole of market Financial Advisor with key interests in long term holistic financial planning, wealth management, private banking, tax and estate planning.

Offering extensive knowledge of Business Development, operational leadership and management across various public and private sector organisations, during my 25 year work history, my key focus has been financial stability, growth, profitability and legacy building.

Successfully completing my Level 4 DipFA qualification, I am aiming to become chartered by 2022/23

We and third parties such as our customers, partners, and service providers use cookies and similar technologies ("cookies") to provide and secure our Services, to understand and improve their performance, and to serve relevant ads (including job ads) on and off LinkedIn. For more information, see our [Cookie Policy](#).

Select **Accept cookies** to consent to this use or **Manage preferences** to make your cookie choices. You can change your cookie choices and withdraw your consent in your settings at any time.

[Manage preferences](#)

[Accept cookies](#)



Gregory Odia DipFA



**R.I.P Virgil Abloh** The fashion industry has lost a true gem. As a fellow black, male designer, we will continue to raise the high standards you have...

Liked by Gregory Odia DipFA



**Iconic, indeed!**

Liked by Gregory Odia DipFA

We and third parties such as our customers, partners, and service providers use cookies and similar technologies ("cookies") to provide and secure our Services, to understand and improve their performance, and to serve relevant ads (including job ads) on and off LinkedIn. For more information, see our [Cookie Policy](#).

Select **Accept cookies** to consent to this use or **Manage preferences** to make your cookie choices. You can change your cookie choices and withdraw your consent in your settings at any time.

[Manage preferences](#)[Accept cookies](#)

Gregory Odia DipFA

[Join now to see all activity](#)

## Experience



### **Business Development Manager - Macfarlane Wealth Partners**

St. James's Place Wealth Management

Mar 2021 - Present · 10 months

London, England, United Kingdom

Macfarlane Wealth Partners is a leading financial planning and wealth management advisory firm, focused on providing intelligent and holistic wealth management advice to UK and international clients. Our solutions are tailored to the specific requirements of our clients with a key aim being to build long term relationships and ensure that we are a key part of a client's financial life journey.

Our Structured advice process is designed to help you make informed choices and avoid costly errors, maintaining trust is a key objective of our practice. We are here to ensure you have the money you need to live the life you want, now and in the future.

We support our client with topics such as

Investment and Tax Planning advice

Inheritance Tax and Estate Planning

Children's Education Fee Planning

Pensions Advice

Retirement Planning

Regular Savings and ISAs

Banking and Mortgages

Health, Life and Income Protection

Business Exit Strategies

The Partner/Partner Practice is an Appointed Representative of an represents only St. James's Place Wealth Management PLC (which is authorised and regulated by the Financial Conduct Authority).

We and third parties such as our customers, partners, and service providers use cookies and similar technologies ("cookies") to provide and secure our Services, to understand and improve their performance, and to serve relevant ads (including job ads) on and off LinkedIn. For more information, see our [Cookie Policy](#).

Select **Accept cookies** to consent to this use or **Manage preferences** to make your cookie choices. You can change your cookie choices and withdraw your consent in your settings at any time.

[Manage preferences](#)

[Accept cookies](#)



Gregory Odia DipFA



...ocusing the focus of business development, management and leadership for future forward creative entrepreneurs.



### Business Development Manager (freelance)

Prop Studios

Jan 2018 - Jul 2018 · 7 months

London, United Kingdom

Acting as a client facing freelance BDM, increasing business opportunities and developing lasting relationships with global brands in fashion, hospitality and leisure, securing project opportunities in store design, in store marketing, branding and retail/ commercial fit outs

Prop Studios is London based retail, interior and branding design agency, crafting brand experiences based on consumer behaviour, innovation and creativity working alongside sister company FormRoom, creators of...

Show more



### Business Development Manager

Millington Associates

Jun 2017 - Jan 2018 · 8 months

London, United Kingdom

Leading and implementing business,sales and marketing strategies to support plans to achieve £12 million in revenue.

Millington Associates is a creative design, manufacture and project management agency specialised to the retail, hospitality sector.

Managing both national and international clients, I secured numerous retail design, product marketing and store interior projects to increase the reputation of the agency.

Clients include Pernod Ricard, Beam Suntory, Nike, New...

Show more

### New Business Development Manager

We and third parties such as our customers, partners, and service providers use cookies and similar technologies ("cookies") to provide and secure our Services, to understand and improve their performance, and to serve relevant ads (including job ads) on and off LinkedIn. For more information, see our [Cookie Policy](#).

Select **Accept cookies** to consent to this use or **Manage preferences** to make your cookie choices. You can change your cookie choices and withdraw your consent in your settings at any time.

[Manage preferences](#)

[Accept cookies](#)



Gregory Odia DipFA



Clients include Diageo, Lacoste, Daniel Bering, Pandora.



### Managing Director

The Independents Club

Jan 2014 - May 2017 · 3 years 5 months

London, United Kingdom

An independently funded business venture, which saw me act as founder and director to a innovative retail concept.

Sourcing independent fashion and lifestyle brands from Europe, U.S, Asia and beyond to showcase and retail their brands via multi channels, including online and short term leased retail property



### Project Manager

Enfield Council

Jan 2000 - Sep 2013 · 13 years 9 months

Acting as a project manager, developing and implementing local authority services to increase community engagement, whilst managing staff teams and budgets.

Developing a sustainable service, implementing ideas to source new financial partnerships.

Working within a team to secure a £3.5 Million property regeneration fund.



### Senior youth worker

Holland Park School

Apr 2003 - Apr 2007 · 4 years 1 month

London, United Kingdom

Acting as a senior youth worker my role was to engage and support young people at risk of exclusion.

My aim was to offer a package of support which ensured they where able to finish their

We and third parties such as our customers, partners, and service providers use cookies and similar technologies ("cookies") to provide and secure our Services, to understand and improve their performance, and to serve relevant ads (including job ads) on and off LinkedIn. For more information, see our [Cookie Policy](#).

Select **Accept cookies** to consent to this use or **Manage preferences** to make your cookie choices. You can change your cookie choices and withdraw your consent in your settings at any time.

[Manage preferences](#)

[Accept cookies](#)



Gregory Odia DipFA



**HND · Fashion Design and Textiles**

2001 - 2003

Activities and Societies: Men's Tailoring and design



**The London Institute of Banking & Finance**

Level 4 Dipolma in Financial Advice · Financial Advice · Level 4

2019 - 2021



**ILM Management**

level 3 Management and Leadership · Business Administration and Management, General

2009 - 2010



**Human Performance Aset**

level 2 Project management · Project Management

2007 - 2008



**Havering Adult College**

level 3 Preparing to teach in lifelong learning · Adult and Continuing Education and Teaching

2007 - 2009



**London College of Fashion**

Foundation degree · Fashion/Apparel Design

1997 - 1999



**London College of Fashion**

Foundation degree · Fashion Marketing and Management · merit

1996 - 1997



**St Bonventure's Forest Gate**

-

We and third parties such as our customers, partners, and service providers use cookies and similar technologies ("cookies") to provide and secure our Services, to understand and improve their performance, and to serve relevant ads (including job ads) on and off LinkedIn. For more information, see our [Cookie Policy](#).

Select **Accept cookies** to consent to this use or **Manage preferences** to make your cookie choices. You can change your cookie choices and withdraw your consent in your settings at any time.

[Manage preferences](#)

[Accept cookies](#)



Gregory Odia DipFA



2019 - 2019

## Languages

Spanish

-

Italian

-

## Groups



Marketing Communication

-



MANAGERS OF LUXURY

-



Global Capital Sources of Conventional & Alternative REAL ESTATE DEVELOPMENT Funding

-



The Hotel Group

-



Interior Design

-



Barnsley Town Centre and Retail Services

-

We and third parties such as our customers, partners, and service providers use cookies and similar technologies ("cookies") to provide and secure our Services, to understand and improve their performance, and to serve relevant ads (including job ads) on and off LinkedIn. For more information, see our [Cookie Policy](#).

Select **Accept cookies** to consent to this use or **Manage preferences** to make your cookie choices. You can change your cookie choices and withdraw your consent in your settings at any time.

[Manage preferences](#)

[Accept cookies](#)



Gregory Odia DipFA



**Quitting is a skill. Knowing when to quit, change direction, leave a toxic situation, demand more from life, give up on something that wasn't...**

Liked by Gregory Odia DipFA



**Engagement is vital in helping the world's largest carbon emitters transition to net zero #carbonneutral #sustainability #esginvesting...**

Shared by Gregory Odia DipFA



We and third parties such as our customers, partners, and service providers use cookies and similar technologies ("cookies") to provide and secure our Services, to understand and improve their performance, and to serve relevant ads (including job ads) on and off LinkedIn. For more information, see our [Cookie Policy](#).

Select **Accept cookies** to consent to this use or **Manage preferences** to make your cookie choices. You can change your cookie choices and withdraw your consent in your settings at any time.

[Manage preferences](#)

[Accept cookies](#)



Gregory Odia DipFA



**Failing to set aside money isn't always down to financial hardship – and learning simple budgeting tricks can help #financialeducation...**

Shared by Gregory Odia DipFA

**Why can't you trust a sardine? Because it's a little fishy. I accept the jokes aren't great, but they're better than "Hi all. I'm recruiting..."**

Liked by Gregory Odia DipFA

We and third parties such as our customers, partners, and service providers use cookies and similar technologies ("cookies") to provide and secure our Services, to understand and improve their performance, and to serve relevant ads (including job ads) on and off LinkedIn. For more information, see our [Cookie Policy](#).

Select **Accept cookies** to consent to this use or **Manage preferences** to make your cookie choices. You can change your cookie choices and withdraw your consent in your settings at any time.

[Manage preferences](#)

[Accept cookies](#)



Gregory Odia DipFA



**The debate about the merits of active and passive investing attracts a lot of attention, and we believe that both have an important role to play...**

Shared by Gregory Odia DipFA



**To assess climate-change-related risks and opportunities, investors need companies to provide clear, high-quality environmental-impact reporting...**

Shared by Gregory Odia DipFA

We and third parties such as our customers, partners, and service providers use cookies and similar technologies ("cookies") to provide and secure our Services, to understand and improve their performance, and to serve relevant ads (including job ads) on and off LinkedIn. For more information, see our [Cookie Policy](#).

Select **Accept cookies** to consent to this use or **Manage preferences** to make your cookie choices. You can change your cookie choices and withdraw your consent in your settings at any time.

[Manage preferences](#)

[Accept cookies](#)



Gregory Odia DipFA



**With economic forecasts improving, the UK chancellor lowered business rates and reduced the cut to Universal Credit – making few changes to tax...**

Shared by Gregory Odia DipFA



**Thanks to expert advice, a St. James's Place client was able to ensure his mother's care-home fees were covered for life - and reduce a potentially...**

Shared by Gregory Odia DipFA

We and third parties such as our customers, partners, and service providers use cookies and similar technologies ("cookies") to provide and secure our Services, to understand and improve their performance, and to serve relevant ads (including job ads) on and off LinkedIn. For more information, see our [Cookie Policy](#).

Select **Accept cookies** to consent to this use or **Manage preferences** to make your cookie choices. You can change your cookie choices and withdraw your consent in your settings at any time.

[Manage preferences](#)

[Accept cookies](#)



Gregory Odia DipFA

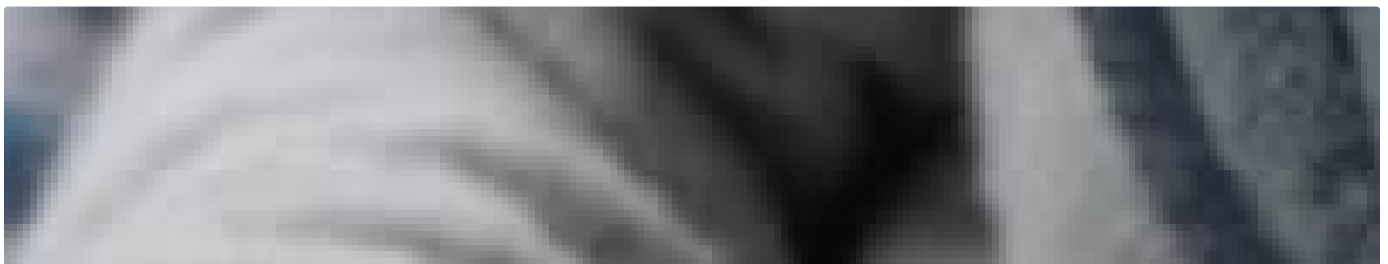


**From deciding exactly what you want to achieve to seeking advice on the best ways to grow, there are many parallels between gardening and long-term...**

Shared by Gregory Odia DipFA

**Very useful and motivating once again....**

Liked by Gregory Odia DipFA



We and third parties such as our customers, partners, and service providers use cookies and similar technologies ("cookies") to provide and secure our Services, to understand and improve their performance, and to serve relevant ads (including job ads) on and off LinkedIn. For more information, see our [Cookie Policy](#).

Select **Accept cookies** to consent to this use or **Manage preferences** to make your cookie choices. You can change your cookie choices and withdraw your consent in your settings at any time.

[Manage preferences](#)

[Accept cookies](#)



Gregory Odia DipFA



**Having a solid financial plan - including life insurance or critical illness cover - can prove invaluable, especially for women #longterm...**

Shared by Gregory Odia DipFA

### View Gregory's full profile

See who you know in common

Get introduced

Contact Gregory directly

[Join to view full profile](#)

### People also viewed



**Amerish Patel**

BDM at Macfarlane Wealth Partners

London Area, United Kingdom



**Josh Long**

Global Digital Development Manager at Macfarlane Wealth Partners

London

We and third parties such as our customers, partners, and service providers use cookies and similar technologies ("cookies") to provide and secure our Services, to understand and improve their performance, and to serve relevant ads (including job ads) on and off LinkedIn. For more information, see our [Cookie Policy](#).

Select **Accept cookies** to consent to this use or **Manage preferences** to make your cookie choices. You can change your cookie choices and withdraw your consent in your settings at any time.

[Manage preferences](#)

[Accept cookies](#)



Gregory Odia DipFA



**Sid Yaseen**

Founder - Twelve Ten Promotions. Branded Merchandise, Marketing and Corporate Merchandise Supplier. London, UK

London Area, United Kingdom



**Abdul M Chuhan**

--

England, United Kingdom



**Rob Moore**

Founder / CEO at Applydrone

Epsom



**Alex Jones**

Community Manager at Gravity Co-living

United Kingdom



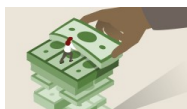
**Easy Next Car**

We source cars for our clients by helping them find the best deal available - an ideal employee benefit!

United Kingdom

Show more profiles

## Add new skills with these courses



**Managing Your Personal Finances**



**Managing Your Personal Investments**



**Start Young for Your Best Retirement**

[See all courses](#)

## Gregory's public profile badge

We and third parties such as our customers, partners, and service providers use cookies and similar technologies ("cookies") to provide and secure our Services, to understand and improve their performance, and to serve relevant ads (including job ads) on and off LinkedIn. For more information, see our [Cookie Policy](#).

Select **Accept cookies** to consent to this use or **Manage preferences** to make your cookie choices. You can change your cookie choices and withdraw your consent in your settings at any time.

[Manage preferences](#)

[Accept cookies](#)



Gregory Odia DipFA



[View profile badges](#)

© 2021

[About](#)

[Accessibility](#)

[User Agreement](#)

[Privacy Policy](#)

[Cookie Policy](#)

[Copyright Policy](#)

[Brand Policy](#)

[Guest Controls](#)

[Community Guidelines](#)

[Language](#)