

## Agenda



What this introduction covers

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#### **Our Company**

SJT Wealth are Wealth and Risk Management Advisors, originally founded in 2014, with offices in London. We specialise in wealth management and offer a professional service for companies and private individuals. The principles that form the cornerstone of our business are to provide clients with a personal service, innovative solutions, and a focus on long-term success. We offer choice, transparency and accountability, building strong relationships that are founded on trust.

We aim to exceed your expectations, giving tailored solutions to your specific goals, in a friendly and easy to understand manner. Our staff have satisfied rigorous criteria, relating to professional qualifications and ethical good practice, giving clients the confidence that they are dealing with a leading firm, wholly dedicated to providing the best possible advice, service and support.



#### We recorded 8% growth.

Our company managed to increase our growth from the start of last year, with more people looking for safer options for their money.

#### Our people count grew by 5%.

Growth means more quality trained employees to assist our clients at all times throughout the year.

### 4% of our growth in 2020 came from the wine.

The wine market and its customers are bubbling once again.

#### Highlights and Key Updates

Our large enterprise segment contributed the most revenue at



An area that we have begun to increase our resources into since 2019.



## Key Points of 2020

Q2

Appoints Neil Tran as Chief Financial Officer **Q4** 

Acquires 2 investment companies

Q1

Moves to remote work permanently

Q3

Hires 100 new employees Year-End

Posts 8% growth

#### Balance

As of January 1, 2021

£112,456

**Assets** 

(+25% from last period)

£26,911

Liabilities

(-25% from last period)

£1,323,456

Equities

(+20% from last period)

## 20 15 10 Q2 Q3 Q4 Q1

#### Net Income

Per Month

Net income steadily rose in Q3 and Q4.



## All weather portfolios, to perform well whichever way the market moves

When creating portfolios for clients, we seek to strike a balance between investments that should prosper when financial markets are favourable and those that provide shelter during market downturns.

The investments we hold for favourable conditions are often equities, and we think of them as growth assets. Those providing shelter are our protective assets, and they are usually a combination of conventional and index-linked bonds, currencies, commodities and derivatives.

If circumstances change, the same investment opportunity may move from being a growth asset to a protective asset – and vice versa.

To avoid being dependent on the direction of markets, we always hold growth and protective assets alongside each other, varying the allocation to each over time.



Striving to be a responsible investor

# Environmental, social and governance issues



Actively integrate environmental, social and corporate governance (ESG) issues into our investment process.



We believe good practice is likely to support good corporate performance.

